

West Seneca Campus Sale FAQ

1. Why is Houghton College selling their West Seneca Campus?

The listing and sale of the property comes after various internal studies conducted over a number of years. The listing is NOT as a result of the financial crisis that the country is experiencing. The timing is largely coincidental. The college decided some time ago to investigate a sale or a possible sale and lease-back arrangement. It is also important to realize that **the college is NOT ending the Program for Accelerating College Education (P.A.C.E.) (adult degree completion) in West Seneca.** The college is instead focusing more energy and resources into strengthening and growing the P.A.C.E. program.

2. Has Houghton College reached any agreements?

The college announced that a signed contract was received from Young Development, who plans to use the property for senior living. The contract includes a two-year arrangement allowing the college to utilize the main college building – Lambein Learning Center – to offer P.A.C.E., which awards a B.S. in management to successful graduates.

3. Will Houghton’s P.A.C.E. program remain on the West Seneca campus for two full years (per the two-year agreement) and when does that two-year period begin?

The college intends to remain in the Lambein Learning Center for the two years that are allowed in the agreement. The two year period begins at closing (expected to take place in spring/summer 2010).

4. What are Houghton’s plans for the P.A.C.E. program following the two-year period? Will the college look for a site in the city of Buffalo? Does it plan to buy or lease a new site?

After the two-year leaseback arrangement is finished, the college will likely rent other facilities in West Seneca or elsewhere in the Southtowns in order to offer the P.A.C.E. program. As the P.A.C.E. program originated in West Seneca in 1991, the college remains committed to offering the program in the Southtowns (as well as in Arcade, Dansville, Jamestown, Olean and Williamsville).

Regarding Buffalo, the college’s traditional student programs remains heavily invested in conducting ‘Service Learning’ in Buffalo but is not specifically looking for facilities in the city. In the summer of 2006, an Office for Urban Connections was established to serve as the liaison between Houghton College, with its resources of students, faculty and staff, and the City of Buffalo, with its myriad of organizations and agencies attempting to provide a better quality of life in a city. These efforts will continue and be strengthened via current operating initiatives.

5. When does Houghton College expect to close on the property?

The college anticipates that the actual closing of the property will take place in spring/summer 2010.

6. Have the neighbors been notified of the contract in place?

A meeting was held on Monday, December 7, 2009 with representatives from Houghton College, Young Development, J.R. Militello Realty Inc. and interested neighbors. At that time, they were notified of the potential sale, the plans for the property and were able to ask questions relative to the sale.

7. Have tenants been notified and how are they affected?

Tenants that rent facilities on the West Seneca campus were invited to the meeting held on Monday, December 7, 2009. The college anticipates that tenants will be given a timeline once specifics of the sale/closing are finalized.

8. Who do I contact if I have questions regarding P.A.C.E.?

For additional information regarding the P.A.C.E. program, please contact Mark Pavone, Director of Administration, P.A.C.E. at 716.674.6363 or via e-mail at mark.pavone@houghton.edu.

Houghton P.A.C.E. | 810 Union Road | West Seneca, NY 14224 | 888-874-PACE | pace@houghton.edu

Houghton College P.A.C.E. enables students with approximately two years of college to complete a Bachelor of Science Degree in Management in approximately 17 months. Attend class one evening per week while taking one course at a time. Study with other adults, 25 or older who are committed to learning. Strengthen your position in the job market today!